

Comparison of Charitable Solicitation Compliance Companies As of August 7, 2020

Complying with charitable solicitation registration, annual renewals and filings, and disclosure statement requirements for multiple states takes a lot of time and requires detailed and dedicated focus. There are many companies that provide this service at a reasonable cost. Below is a chart comparing various charitable solicitation compliance companies. Pro Bono Partnership of Atlanta does not endorse any of these companies. This chart is intended to provide information from which to start an analysis in choosing a compliance company. Check with each company for up to date information.

	Copilevitz, Lam & Raney, P.C.	Labyrinth, Inc.	Cogency Global	Harbor Compliance
Website	http://www.clrkc.com	http://www.labyrinthinc.com	https://www.cogencyglobal.com/charitable-solicitation-registration	https://www.harborcompliance.com/fundraising-registration
Phone	876- 277-0857	844-863-0915	202-370-4755	717-431-9162
Contact person	Greg Lam	Stephen Urich	Ronald Barrett	Sharon Cody
Length of time in business providing charitable solicitation compliance assistance	Since 1985	Since 1989	Since 2006	Since 2012
Dedicated person for all needs	Yes. A paralegal (and have 3 attorneys available to client)	Yes	Yes	Yes.
Regular contact with dedicated person	Yes	Yes	Yes	Yes
Use only individual state forms	No; use URS for a few states but mostly individual state forms	Yes	No, use URS for some states	No – uses the most applicable form for the client situation
Charge per state ¹	Approximately \$200 per state	Approximately \$175 per state per year	Flat rate per state (all inclusive). Call for pricing details	Flat rate across all jurisdictions billed per-state. Contact for a quote.
Have multistate charge options	No	No	No	Yes
Have 41 state registration pricing	Approximately \$6,900 for all US jurisdictions	Approximately \$4,950 for all US jurisdictions	No	Yes
<u>Registration Service includes:</u>				
• preparation of forms	Yes	Yes	Yes	Yes
• Identify any other requirements (e.g., foreign corp. registration, registered agent)	Yes	Yes	Yes	Yes
• Inform client required documents to be submitted (e.g. audited financials, etc.)	Yes	Yes	Yes	Yes
• submission of forms	Yes	Yes (can submit directly to states or send to clients to submit)	Yes	Yes – completes and submits all required forms unless otherwise instructed
• preparing checks (if desired)	Yes (free service)	Yes (free service)	Yes (no additional fee)	Yes – completes and submits all required forms unless otherwise instructed

¹This price does not include the fees charged by each state for the registration.

• copying client documents for submission	No (additional fee for copying or can provide own copies)	Yes (no additional charge)	Yes (no additional fee)	Yes – completes and submits all required forms unless otherwise instructed
• negotiating with state until registered (including all correspondence)	Yes (no additional charge)	Yes (no additional charge)	Yes	Yes (no additional charge)
• access to software for reports & filings	No direct software access	Yes – online portal to access files	Yes – Entity Central platform with compliance calendar, document retention, reports, etc. (no addl. fee)	Yes – online portal to access files and run reports
• postage fees for filings	Yes	Yes (no additional charge)	Yes (no additional fee)	Yes – invoiced at cost
Renewal Service includes:	Approximately \$200 per state	Approximately \$175 per state; \$4,950 for all US jurisdictions	Flat rate per state (all inclusive). Call for pricing details	Flat rate across all jurisdictions billed per-state. Contact for a quote.
• Extensions for free (extension may be needed if Form 990 extended and audited financials not ready)	Yes	Yes	Yes (no additional fee)	Yes – subject to organization specifics
• Complete form & gather documents from client	Yes	Yes & review 990 for errors before submission for free (in-house tracking system)	Yes	Yes – completes and submits all required forms unless otherwise instructed
• Includes co-venture agreements and professional solicitor agreements	Yes	Yes – review fundraising agreements to ensure acceptance (no fee)	Yes (reporting included at time of renewal for charity; CCV filings by for-profit partner incur additional fee)	No – provided as a separate subscription that also includes access to our License Manager software, which provides detailed information on all types of nonprofit licensing requirements and the organization's state by state status
Extensions separate charge	No	No	No (extensions are included with all-inclusive, flat rate per state fee)	No
Disclosure Statement information provided for free (what the states require to be included on all solicitations and website)	Information provided upon initial registration; after that, up to client to monitor for state changes	No comprehensive disclosure statement information; forward notices received from the states registered	Yes (no additional fee)	Website contains the basic information required for disclosures by state for free. A managed service which tracks changing requirements and provides disclosures by state is available for an additional fee.
Disclosure Statement information provided for additional fee (what the states require to be included on all solicitations and website)	Have a service for clients registered in all US jurisdictions to keep up changes to disclosure statement requirements	Yes for all states, and it is free to all clients.	No (included with service)	A managed service which tracks changing requirements and provides disclosures by state is available for an additional fee.
Information on state co-venture requirements	Yes	Upon request, will provide information required by applicable states.	Yes (no additional fee)	Not included. For a separate flat fee, subscriptions are available if the client uses co-ventures frequently.
Foreign Corporation Registration	Yes – included in fees.	Yes – approximately \$79 per state	Yes (COGENCY GLOBAL is a full-service, nationwide registered agent and corporate service provider)	Yes, provide service in all states and invoiced as needed.
Act as registered agent – can do for a separate fee ³	No	Yes – approximately \$99 per state per year	Yes (COGENCY GLOBAL is a full-service, nationwide registered agent and corporate service provider)	Yes, provide service in all states and invoiced as needed.

³ Only required in a few states.